



U N I V E R S I T Y O F
SOUTH CAROLINA

Posting Date: October 3, 2014

INTENT TO AWARD

This is a statement of intent to award a contract and becomes the official statement of award effective 8:00 AM October 14, 2014, unless otherwise suspended or canceled. Vendors are encouraged not to begin work on the contract or incur any costs associated with the contract prior to the effective date of the contract. The University of South Carolina assumes no liability for any expenses incurred by vendors prior to the effective date of the contract.

Bidder's right to protest as listed in section 11-35-4210 in the South Carolina Consolidated Procurement Code applies to this award. Protest to be filed with:

Materials Management Office
Chief Procurement Officer
1201 Main Street Suite 600
Columbia, SC 29201

Solicitation Number: USC-FPB-2638-CJ

Issue Date: June 26, 2014

Deadline for Receipt of Proposals: July 30, 2014 at 11:00 AM

Description: ITIL Training and Workshops

Awarded To: Cask Technologies, LLC
ATTN: Mark Lazrsen/Stephanie Keelan
9350 Waxie Way, Ste. 210
San Diego, CA 92123

Initial Contract Term: October 14, 2014 through October 13, 2015

Maximum Contract Term: October 14, 2014 through September 1, 2019

Estimated Potential Value of Contract: Not to Exceed \$1,000,000.00 (the University's Certification for IT Procurements)

Evaluated Amount:

LOT C: ITIL WORKSHOPS

Bidder must provide the rate, per workshop from Lot C to be the maximum amount charged to UTS for performing the services described in Section III – Scope of Work/Specifications of the solicitation in the tables below.

DESCRIPTION OF ITIL WORKSHOPS - 2 TO 3 DAYS	MAXIMUM RATE (PRICE) PER WORKSHOP	BIDDER'S RATE (PRICE) PER WORKSHOP
PROCESS WORKSHOPS per specifications in solicitation	\$10,000.00	\$9,500.00 (No Maximum Number of Students/Participants)
PORTFOLIO MANAGEMENT per specifications in solicitation	\$10,000.00	\$9,500.00
SERVICE MANAGEMENT & PROJECT MANAGEMENT INTEGRATIONS per specifications in solicitation	\$15,000.00	\$9,500.00 (No Maximum Number of Students/Participants)
SERVICE CATALOG per specifications in solicitation	\$10,000.00	\$9,500.00 (No Maximum Number of Students/Participants)
VISION & STRATEGY PLANNING per specifications in solicitation	\$20,000.00	\$18,000.00 (No Maximum Number of Students/Participants)

The above prices are inclusive of the materials for the workshop, postage/handling, travel and other related expenses.

LOT D: EXCELERATORS

Bidder must provide the rate, per process from Lot D to be the maximum amount charged to UTS for performing the services described in Section III – Scope of Work/Specifications of the solicitation in the tables below.

DESCRIPTION	MAXIMUM RATE (PRICE) PER EXCELERATOR	BIDDER'S RATE (PRICE) PER EXCELERATOR
EXCELERATORS – per process per specifications in solicitation	\$10,000.00	\$9,500.00

The above prices are inclusive of the materials for the excelerator(s), postage/handling, travel and other related expenses.

LOT E: PROFESSIONAL SERVICES

Bidder must provide the rate, per hour from Lot E to be the maximum amount charged to UTS for performing the services described in Section III – Scope of Work/Specifications of the solicitation in the tables below.

DESCRIPTION	MAXIMUM RATE (PRICE) PER HOUR	BIDDER'S RATE (PRICE) PER HOUR
PROFESSIONAL SERVICES – for up to 20 hours per month for 12 months per specifications in solicitation	\$212.50	\$208.00

The above prices are inclusive of the materials for the professional services (if applicable); postage/handling, travel and other related expenses (if applicable).

Awarded To:

**Creative Enterprise Solutions, LLC
ATTN: Erika Flora
60 E. Rio Salado Pkwy
Suite 900
Tempe, AZ 85281**

Initial Contract Term:

October 14, 2014 through October 13, 2015

Maximum Contract Term:

October 14, 2014 through September 1, 2019

Estimated Potential Value of Contract: Not to Exceed \$1,000,000.00 (the University's Certification for IT Procurements)

Evaluated Amount:

Evaluated Amount:

LOT A: ITIL FOUNDATION TRAINING

DESCRIPTION OF ITIL TRAINING	MAXIMUM RATE (PRICE) PER STUDENT, PER CLASS – 6 STUDENTS	BIDDER'S RATE (PRICE) PER STUDENT PER CLASS – 6 STUDENTS	MAXIMUM RATE (PRICE) PER STUDENT, PER CLASS – OVER 6 STUDENTS, MAXIMUM 25 STUDENTS	BIDDER'S RATE (PRICE) PER STUDENT PER CLASS – OVER 6 STUDENTS, MAXIMUM 25 STUDENTS
ITIL FOUNDATION TRAINING – 3 Days per specifications in solicitation	\$1,400	Base \$6,000.00 + \$400./Student multiplied by 6 students = \$8400.00; \$8400.00/6 = \$1400.00 per student	\$400.00	\$400.00 per student for each student between 7 students and 25 students

The above prices are inclusive of the exam vouchers, materials for the course, postage/handling, exam prep, travel and other related expenses.

**LOT B: ITIL INTERMEDIATE & MANAGING ACROSS THE LIFECYCLE/
ITIL EXPERT TRAINING**

Bidder must provide the per student rate, per course from Lot B to be the maximum amount charged to UTS for performing the services described in Section III – Scope of Work/Specifications of the solicitation in the tables below.

DESCRIPTION OF ITIL TRAINING	MAXIMUM RATE (PRICE) PER STUDENT, PER CLASS – 6 STUDENTS	BIDDER'S RATE (PRICE) PER STUDENT PER CLASS – 6 STUDENTS	MAXIMUM RATE (PRICE) PER STUDENT, PER CLASS – OVER 6 STUDENTS, MAXIMUM 25 STUDENTS	BIDDER'S RATE (PRICE) PER STUDENT PER CLASS – OVER 6 STUDENTS, MAXIMUM 25 STUDENTS
ITIL INTERMEDIATE SERVICE LIFECYCLE TRAINING – 4 Days per specifications in solicitation	\$2,000.00	Base \$9,000.00 + \$500./Student multiplied by 6 students = \$12,000.00; \$12,000.00/6 = \$2000.00 per student	\$500.00	\$500.00 per student for each student between <u>7 students and 25 students</u>
ITIL INTERMEDIATE SERVICE CAPABILITY TRAINING – 5 Days per specifications in solicitation	\$2,700.00	Base \$12,900.00 + \$550./Student multiplied by 6 students = \$16,200.00; \$16,200.00/6 = \$2700.00 per student	\$550.00	\$550.00 per student for each student between <u>7 students and 25 students</u>

Managing Across the Lifecycle/ITIL Expert – 5 Days per specifications in solicitation	\$2,900.00	Base \$13,980.00 + \$570./Student multiplied by 6 students = \$17,400.00; \$17,400.00/6 = \$2900.00 per student	\$570.00	\$570.00 per student <u>for each student between 7 students and 25 students</u>
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The above prices are inclusive of the exam vouchers, materials for the course, postage/handling, exam prep, travel and other related expenses.

LOT C: ITIL WORKSHOPS

Bidder must provide the rate, per workshop from Lot C to be the maximum amount charged to UTS for performing the services described in Section III – Scope of Work/Specifications of the solicitation in the tables below.

DESCRIPTION OF ITIL WORKSHOPS - 2 TO 3 DAYS	MAXIMUM RATE (PRICE) PER WORKSHOP	BIDDER'S RATE (PRICE) PER WORKSHOP
PROCESS WORKSHOPS per specifications in solicitation	\$10,000.00	\$10,000.00 (No Limit on Participants)
PORTFOLIO MANAGEMENT per specifications in solicitation	\$10,000.00	\$10,000.00 (No Limit on Participants)
SERVICE MANAGEMENT & PROJECT MANAGEMENT INTEGRATIONS per specifications in solicitation	\$15,000.00	\$15,000.00 (No Limit on Participants)

SERVICE CATALOG per specifications in solicitation	\$10,000.00	\$10,000.00 (No Limit on Participants)
VISION & STRATEGY PLANNING per specifications in solicitation	\$20,000.00	\$15,000.00 (No Limit on Participants)

The above prices are inclusive of the materials for the workshop, postage/handling, travel and other related expenses.

LOT E: PROFESSIONAL SERVICES

Bidder must provide the rate, per hour from Lot E to be the maximum amount charged to UTS for performing the services described in Section III – Scope of Work/Specifications of the solicitation in the tables below.

DESCRIPTION	MAXIMUM RATE (PRICE) PER HOUR	BIDDER'S RATE (PRICE) PER HOUR
PROFESSIONAL SERVICES – for up to 20 hours per month for 12 months per specifications in solicitation	\$212.50	\$212.50

The above prices are inclusive of the materials for the professional services (if applicable); postage/handling, travel and other related expenses (if applicable).

Charles C. Johnson, III.

Charles C. Johnson, III
Procurement Manager